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#### Outline:

- Sources for Errors in Predictions What Can Foresight Say About IT?
- 2. Comparing the Results of Foresight Studies on ICTs
- 3. Findings on Information and Communication Technologies
- 4. Summary







What Can Foresight Say About IT?

- Are We Falling Victim to "Zeitgeist"?
- IT not priority in past European Delphis
- Well-known faulty predictions concerning IT. Examples:
  - "640K ought to be enough for anybody (Bill Gates, 1981)
  - I think there is a world market for maybe five computers (Thomas Watson, chairman of IBM in 1943)
  - UMTS/WAP







What Can Foresight Say About IT?

An example of a failed interpretion of a failed prediction (Herb Brody1991, Great Expectations- Why Technology Predictions Go Awry):

"In the mid-1980s,market researchers proclaimed that CD-ROMS were inevitable companions to large numbers of personal computers. But computer users preferred magnetic hard disks, which, unlike CD-ROMs are erasable and which retrieve data much more rapidly"

- Case underlines that it takes time for technology to achieve widespread diffusion;
- Prediction mistaken in detail: CDR did not replace hard drive, but floppy discs.





#### What Can Foresight Say About IT?

- Focus should be on technology in socio-economic context, not technology in the narrow sense.
- This has even been confirmed for Delphi studies. Recent "Technologies Clés" includes mainly items on functional needs rather than technologies
- IT is sector characterised by extreme dynamics. Time horizon for IT panels in some studies shorter than for other areas.
- IT is no longer subject of big controversy, but certain aspects (e.g. vulnerability, data protection, privacy)







**Comparison of IT in National Foresight Studies:** 

Delphi Austria: not separate subject area, included in items on other

fields

Czech Republic: Panel on the "information society"

France: Technologies clés 2005, separate section on "ITC"

**Germany:** ICT treated in "Leitvisionen"

Hungary: Panel on information technologies, telecommunications and

media

Spain: 3 panels in consecutive years, Delphi with shifting focus

**Sweden:** Panel on information and communication systems

United Kingdom: Panel on Information Communications and Media, IT

"underpinning technology"





Comparing results of Foresight Studies on ICT How to classify technology (1):

- Comparison of foresight studies by Fleissner et al. For OCYT uses long list of technologies. Problem: Each technology only mentioned by few studies
- Other proposals (e.g. TILAB proposal circulated to FISTERA Partners, raise question of dimensions).







Comparing results of Foresight Studies on ICT How to classify technology (2):

- Distinction between "enabling technologies" (materials, science, physics, maths research) and "functional technologies"
- Distinction between the IT sector and business based on ICT







Comparing results of Foresight Studies on ICT How to classify technology (3):

The ICT sector Itself:

- Basic computer science
- New and alternative IT (biocomputing, optical or quantum computing)
- Production/assembly of components (semi-conductors, equipment and appliances, peripherals, infrastructure)
- Software (operating systems/platforms; application software)
- Complete systems







Comparing results of Foresight Studies on ICT How to classify technology (4):

**Business based on ICT:** 

- Information collection, distribution
- ICT based services
- Use of ICT to boost conventional business







Main conclusions from national foresight studies (1):

- Recent exercises have strong socio-economic focus
- Recommendations are frequently the direct result of SWOT analysis
- Few exercises attempt to pinpoint specific technologies to back
- Many recommendations concerned with creating with a suitable framework for the oncoming "information society"
- Education and training area in many foresight exercises
- Technical strengths identified in more than one country: displays, human-machine interface, games, multimedia, in particular to "sell" existing know-how, e.g. in multimedia systems in health care.
- E-commerce as example of Zeitgeist





#### Further possibilities for FISTERA

- Attempt at SWOT Analysis for those countries whose foresight exercise did not explicitly include one (Read reports for info.)
- Analysis of national "e-society" action plans, to see if there is any foresight-type work flowing into these. (Context of Foresight – information required from network members)







#### **Summary**

- Treatment of IT in foresight usually in context of application, IT is "underpinning" technology
- Few controversial areas, but need to resolve issues such as data protection, security etc.
- More information on IT requires access to other sources
- SWOT analysis would be useful
- Also need to examine the importance of foresight on IT in comparison with other IT activities by politics

